



YEAR END NEWSLETTER

Airestec Group

Editor: Hidayah Ayuni

THE FOUNDER & CO-FOUNDER OF AIRESTEC GROUP



Airestec Group is 19 years old. The success of the Airestec Group is based on the relationships we have built over the years, and we really wouldn't be where we are without you. We are grateful for the opportunity to work with, and for you. For those who have not experienced our capabilities, we implore for you to consider potential business relationship and evaluate our capabilities in the years to come. Our strength has been and will continue to be based on integrity, capability, no compromise of products / services, adhering to strict SOP, trust, reporting the truth and affordability.

Many businesses have a shrinking client base, but our customers have increased. For this, we are eternally grateful and it continues to encourage us to look for even more opportunities to serve and to go even further to meet our customer needs. No matter what the economic climate has been, we must persevere together as a team and come out stronger. Often, we find our greatest successes in the most unexpected situation and time.

Airestec Group has restructured operations, increased our brand profile and continue to produce novel quality products, improved services, research & development and innovations in every sector we operate and confident to have a positive impact on our business, for you and the industry. Honesty and Commitment has built trust between us and those we serve.

There will be a number of product rollouts, including new versions of Bioactive Multi-Enzymatic Coil De-Contamination (Cleaners), Bioactive Coil Treatment (BMCT), Bioactive Duct Treatment (BMDT), Bioactive Surface Treatment (BMST), all with added active ingredients to combat the Coronavirus our continuous development with very exciting new technologies at the beginning of 2021.

We thank all our business associates, clients, friends, suppliers for your most valued support during the last 12 months. Hoping the Pandemic is over soon and wishing everyone Good Health, Success in Business, Promotion and most importantly Happiness for the year 2021.

Sincerely from William Rodney Yeo and Julia Wong

THE MANAGERS OF AIRESTEC GROUP



As the Year of the Corona comes to a close, there is New Hope for 2021 to be a bumper year as everything has been reset and environmental concerns will take on even greater prominence globally and as a major contributor to the UN SDGs, we will be in the driver's seat and take the lead for all to benefit. May it be a year of recovery in leaps and bounds for everyone! Stay safe and continue to take precautions as it's better to be safe than sorry! Merry X'mas and Happy New Year!

Michael Folk

Manager of Project & Business Development

*The pandemic has halted normal life and the people across the globe are fighting it. Hope this upcoming year, the coronavirus will go away and the people will maintain a good health with a good indoor air quality with Airestec's solutions. May year 2021 bring new happiness, new goals new achievements and new inspirations in our life. Wishing you a year fully loaded with happiness and Great Achievements!
HAPPY NEW YEAR!*



Siti Suraya Binti Masnan

Manager of Management & Business Development

THE ENGINEERS & OFFICER



I hope all of you are doing well out there especially in this pandemic era. Stay safe and follow the government orders to lower the risk of getting infected with the COVID-19.

Mohamad Shahril Bin Tukimin
Project Engineer

2020 may not have been an exemplary year for everyone due to the pandemic, but we are all looking forward to 2021 to be a better and happier year. Stay safe and always remember to keep your cleanliness. HAPPY NEW YEAR everyone!



Yuko Lee
Admin Officer

2020 has been filled with a swarm of both challenges and victories. So, no matter what happens, we must not lose our hope, because we might unexpectedly find our greatest success in the midst of hardships. I wish nothing but the best and success for this coming New Year.



Wan Nur Hidayah Ayuni Binti Alias
IT Engineer

2020 has been a tough year for everyone because of the COVID-19, may you have a bright and prosperous New Year filled with good blessings! Happy New Year!



Siti Hajar Ulya Binti Abdul Razak
R&D Engineer

2020 has brought us many challenges, but it did not stop us from achieving and exploring new opportunities. We are looking forward to your continuous support to thrive during this difficult time together. Let's hope that 2021 will be a better, fruitful and successful year for all of us.



Norfarehah Binti Duli
R&D Engineer

Airestec is an environmental and life sciences company, which offers partnerships to Responsible and Caring Companies to spearhead the transformational strategies, innovative approaches for achieving financial sustainability and delivering greater value through operational excellence into “Green, Bio, Eco, Halal and Nano Technology” It has designed a suite of multi-enzymes for “De-Contamination (Cleaning)” for HVAC / Air-Conditioning / Refrigeration Systems, to remove Bacteria, Fungi and Molds, with pH6 - 8 and Readily Biodegradable (89% within 28 days) products.

The Airestec Group originated from Sydney, Australia in 1990, with a leading position addressing the rapidly growing global market for enhanced indoor / outdoor air quality, with Multi-Enzymatic properties. A track record with experience in providing high end products and services from contamination and infection.



Airestec Sdn Bhd was established in 2002, which primarily provides sales, services and projects oriented with a crew of 25 staff. It comprises of a team of engineers and highly trained, certified and accredited HVAC/Air-Conditioning Technicians dedicated to offering the highest quality of service to our clients with locations throughout Australia, Malaysia, Indonesia, Hong Kong and China.



In the year 2000, the Company realised that biofilms in HVAC / Air-conditioning play a devastating and crucially adverse role in human health and quality of life. The founder, Mr. William Rodney Yeo, and his Scientists' recognised the increase in the dependence of people towards indoor air-conditioning without having any real concerns of the quality of air including bacterial, fungal and mould issues.

It is a known fact that people nowadays spend most of their time in the air-conditioned environment of office, commercial and industrial buildings and even in their own homes. Adding to

the conventional cleaning products that people used consists of strong acid and alkali which are toxic and hazardous to humans, equipment, water table and the environment. Enzymes have emerged as the perfect solution for this problem, hence, Mr William Rodney Yeo and his scientists had worked intensively and extensively to produce the Airestec Multi-Enzymes, which until today have become the core elements in Airestec products.

The multi-enzymes are specifically Researched and Developed for HVAC / Air-Conditioning Systems and in the range of pH 6-8, which are safe in all aspects. The formulation prevents asset damage, breakdown in equipment, higher maintenance/downtime, expensive replacement parts, loss in energy, system inefficiency, corrosion, oxidization and long term health issues.



In 2011, Airestec Innovations Sdn Bhd was established with the prestigious Bio Nexus Status from Biotech Malaysia, to further conduct vigorous research, hence, creating improved, higher quality, higher effectiveness and most importantly compliance to human health and the environment.

Our R&D services include tailor-made products based on client's needs, as we are committed to continuous research and development to broaden bio and green products to Enhance Human Health, Improve Quality of Life, Indoor Air Quality, Prevent Asset Damage (prolong equipment life), Maintain Energy / System Efficiency, Anti-Corrosion, Reduce Wear and Tear of mechanical components and cost effective maintenance.

Airestec Innovations Sdn Bhd is the multi-enzyme solution provider especially for decontamination (deep cleaning) and treatment. Our technology has many various benefits compared to the conventional cleaning agent, which contains hazardous ingredients like Acid and Alkali. Our products can effectively remove the source of the biological contamination (bacteria, fungus, mould, algae). With the proprietary enzyme, it is able to breakdown the biofilms easily without degrading the mechanical components or bring an adverse effect to the occupants or applicators. We also provide custom-made formulations and products subject to the client's needs.



We deliver affordable green solutions to the global market by providing a complete total systematic decontamination with our unique multi-enzyme treatment solutions for HVAC/Air-Conditioning Systems, walls, ceilings and surfaces to significantly improve the IAQ by preventing the proliferation of bacteria, fungal and mould. Our proprietary Enzymes can penetrate, dissolve and easily remove the biofilms layer, thus, removing the existing bacteria, fungi and moulds without damaging the assets and equipment. In addition, our products can easily remove the toughest stains on all surfaces, especially in cracks and crevices,

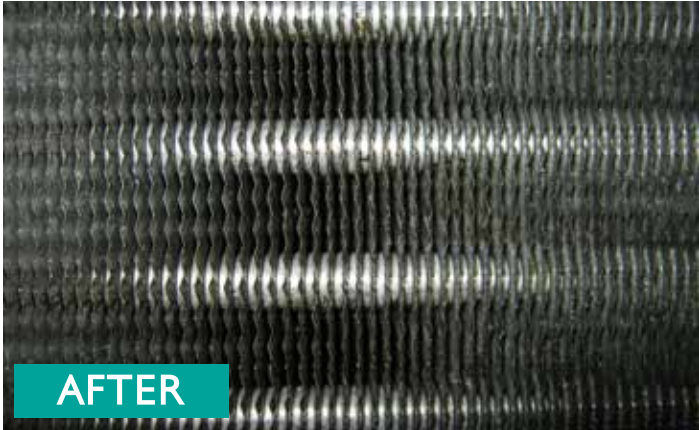


Most of the cleaning products available worldwide today is chemical based. It is not conducive to the living organisms including environment. We are unique and different from other cleaning agent providers. With our proprietary multi-enzyme technology, they pose no threats to humans, Mother Nature and Aquatic Ecosystems. Our products are classified as a non-hazardous substance and certified by the legal authorities

such as ISO 14001:2015, Buatan Malaysia, MyHijau Mark by GreenTech Malaysia, Eco-Label by SIRIM and Nano Verified.

AIR-CONDITIONING IS NO MORE A LUXURY, BUT A NECESSITY

Air conditioners need to be serviced to boost the IAQ, so we can breathe proper and filtered clean air that is free from dust, pollen and pollutants. Normally, acid and alkaline are used to clean the HVAC / Air-Conditioning System which can cause damage to the cooling coils by causing metal loss, loss in efficiency, system not working as designed, higher energy bills, breakdown and expensive replacement parts. It's not only that, but the environment can get infected as well.



Before & After Decontamination

Airestec has come out with a novel solution for HVAC/Air-Conditioning System Decontamination and Treatment, by using multi-enzymes and nanotechnology. With the help of these technologies, it can penetrate, breakdown and release biofilms, bacteria, fungi, moulds and algae from any aqueous substrates. This will allow it to flush out easily without damaging any of the equipment and maintain air flow as intended. It is also guaranteed to clear blocked coils. By using enzymes instead of chemicals, we can maintain the living standards we have today and at the same time preserve the environment for our future generation.



ASEAN BUSINESS 2020 AWARDS

It was with great jubilation and delight that we received the following winner announcement letter from the Chairwoman of the ASEAN BUSINESS AWARDS 2020, Madam Nguyen Thi Nga, dated 4th November 2020, via email! It was the fruits of success from rushing to submit our application submission with just two weeks left before the dateline! Congratulations to the project team led by Siti Hajar Ulya Binti Abdul Razak, our R&D Engineer, and Norfarehah Binti Duli, R&D Engineer with invaluable contributions by the management and yours truly.



The recent ASEAN Business and Investment Summit was held on 13th November 2020, as part of the 37th ASEAN Summit in Hanoi, Vietnam. It is South East Asia's premier annual forum bringing together Presidents, Prime Ministers and other leaders alongside business and thought leaders, culminating with the prestigious ASEAN Business Awards (ABA) 2020 Ceremony. The ABA 2020 was the official awards ceremony for ASEAN. Due to the ongoing pandemic, this year was a combined physical and virtual event which we were unfortunately not able to attend due to travel restrictions.

Airestec Innovations Sdn Bhd is proud to announce that on this occasion, it was awarded as the ASEAN Business Awards 2020 Winner for the SME Excellence (Innovation) category from amidst intense competition from around the entire ASEAN region. It was the only science-based winner in this category, of which there were 4 in total, with the rest being either IT or business related. Airestec started its innovative multi-enzyme technological journey 30 years ago in 1990 with research and development playing a key role in its success until today. This award will give it fresh impetus to continue its ground-breaking research to further explore the many possibilities of its applications, and now also, prospective partnerships throughout the ASEAN region and the rest of the world.

The Airestec Group congratulates all winners at the ABA 2020 as we are all contributing to the greater good and growth of the ASEAN region as a whole and will continue to lead the way during these challenging times as nation and community builders while ensuring that the United Nations Sustainable Development Goals (UN SDGs) are met at the same time for a better and more sustainable future.

NanoTech Exhibition 28 – 30 January 2020, Tokyo Big Sight

On 28th of January 2020, 3 months before the government imposed the travel restriction orders, our directors Mr William Rodney Yeo and Ms Julia Wong went to Tokyo to fulfill the invitation by Nano Verify Malaysia Sdn Bhd to become one of the exhibitors for Nanotech Exhibition. This exhibition is an annual event that takes place at Tokyo Big Sight, also officially known as Tokyo International Exhibition Centre. It was a great honour for us to be a part of this event. Therefore, we would like to thank all visitors who still came to the exhibition and visited our booth despite the pandemic outbreak.



GAP Cohort-04, 1 September - November 2020



Out of 3,079 applicants Airestec Sdn Bhd was chosen to be one of the TOP 40 companies for the GAP Batch Cohort-04. We managed to gain a lot of new knowledge and experiences through this programme.

So, what is GAP? GAP or Global Accelerator Programme is a programme organized by the Malaysian Global Innovation & Creativity Centre (MaGIC), which is endorsed by the Ministry of Entrepreneur Development, to accelerate growth for both local and international companies with an interest and enthusiasm to expand their businesses in the ASEAN region and also to build a strong ASEAN community by cultivating ASEAN relationship.

We were supposed to attend all the classes and mentoring sessions at MaGIC which is located in Cyberjaya. However, due to the pandemic and also the Restricted Movement Control Order imposed by the government, the GAP Team was unable to proceed with their original plan. Therefore, this programme was held virtually for the first time since the first Cohort batch.

ISO 14001:2015 External Audit (Surveillance)

As an Environmental & Health Sciences company, we have implemented the ISO 14001:2015 Environmental Management System. It specifies the requirements for an environmental management system that an organization can use to enhance its environmental performance. It is also intended to be used by an organization seeking to manage its environmental responsibilities in a systematic manner that contributes to the environmental pillar of sustainability. However, they won't be certified by the ISO Auditors unless all the requirements are incorporated into an organization's environmental management system and fulfilled without exclusion.



During the audit day on 4th of December 2020, it was found that Airestec Sdn Bhd and Airestec Innovations Sdn Bhd, complied with the environmental management system requirements and were endorsed by the certified ISO Auditors.

Team Building with Stellar SparX Consulting

"A team that learns and laughs together, will grow and succeed together."

It was such an amazing time spent with them, learning, laughing and gaining new insight about people's personality and behaviour. We learnt to identify our own personality, and also our teammates', through "The Maxwell D.I.S.C. methods". The Maxwell D.I.S.C. Method is a method that has been designed around the leadership philosophies of the world's number 1 leadership expert, John Maxwell. A leading D.I.S.C. assessment to provide an in-depth analysis of behaviour coupled with an action plan built from the best practice leadership principles of Maxwell.



With that in mind, we understand that "people are different, but predictably different." This training was led by Ms. Esther Yap, Director of Stellar SparX Consulting

Sharing by Westlake International School

“Our vision is to transform minds and change lives in the pursuit of excellence as a responsive, relational and reflective school.”

“We look forward to working with professionals and specialists. Airestec is an established service provider and specialist air-conditioning system decontamination and Treatment Company. We trust that Airestec will be able to support and provide our school with quality products and services.”



Thank you to our valued client, Westlake International School, for your care and concern of your student's health and wellbeing. We confirm our commitment towards providing them with the best quality products and services as we are, after all, the only double-certified Green and ISO 14001:2015 service provider in Malaysia. We care for your health, assets and the environment.

CSR due to Pandemic

Due to the current global pandemic, economies around the world are negatively affected, be it developed or underdeveloped countries. Business activities have been limited and a lot of companies, agencies and government bodies are having a difficult time. However, it doesn't mean that we can stay idle without finding a way out. As an Environment & Health Sciences company, we are able to remove bacteria, fungi and moulds with our multi-enzymes and treatment to inactivate the viruses with our virucidal products. Added to that, we have our own expertise to improvise our products that may lower the risk of getting infected with COVID-19.

With this great opportunity, we would like to offer all industries and companies out there to improve their health, quality of life, Indoor Air Quality (IAQ) and air conditioning performance with our services. With that being said, we would like to offer a discount price for our HVAC / Air-Conditioning System Decontamination & Treatment services which comes with a 12-months warranty.

We would like to hear from you if you would like to use our services or share your opinions, recommendations and your experiences while using our services and also products.

Airestec Sdn Bhd & Airestec Innovations Sdn Bhd,

B-9-10 & 11 Gateway Corporate Suites, Gateway Kiaramas,
No. 1, Jalan Desa Kiara, Mont' Kiara,
50480 Kuala Lumpur, Malaysia.

Tel: +603 6203 1923 Fax: +603 6203 1193 Email: info@airestec.com

MERRY
CHRISTMAS

AND HAPPY NEW YEAR 2021

